Volume 7 Issue 2 (2024) Pages 1455 - 1460

## **YUME**: Journal of Management

ISSN: 2614-851X (Online)

# Talent Management Strategy in Retaining the Millennial Generation

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#### **Abstract**

This study examines the talent management strategies essential for retaining the millennial generation in the workforce. As millennials (individuals born between 1981 and 1996) increasingly comprise a significant portion of the labor market, understanding their unique motivations and preferences is crucial for organizations seeking to enhance employee retention and engagement. The research explores key elements that influence millennial retention, including flexible work arrangements, opportunities for career development, recognition programs, and a commitment to diversity and inclusion. Utilizing established theoretical frameworks such as Maslow's Hierarchy of Needs, Herzberg's Two-Factor Theory, and Social Exchange Theory, the study identifies effective strategies that align organizational practices with millennial values.

Results indicate that organizations implementing tailored talent management strategies experience improved retention rates, higher employee engagement scores, and a stronger employer brand. The findings highlight the importance of fostering a supportive work environment that prioritizes work-life balance, continuous learning, and meaningful work experiences. Additionally, recommendations are provided for organizations to enhance their talent management practices, including the development of comprehensive onboarding programs, structured feedback mechanisms, and personalized career development plans.

This research contributes to the understanding of millennial workforce dynamics and offers valuable insights for organizations aiming to create an inclusive and engaging workplace culture. Future research directions are suggested to further explore the impact of evolving workplace trends on millennial retention strategies.

Keywords: Talent Management, Effectiveness, Employee Retention, Career Development

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#### INTRODUCTION

The millennial generation, consisting of individuals born roughly between 1981 and 1996, represents a significant portion of the global workforce. As they enter leadership roles and influence workplace culture, understanding their unique values and preferences becomes crucial for organizations aiming to attract and retain this demographic. Unlike previous generations, millennials prioritize flexibility, meaningful work, and opportunities for personal and professional development. This generational shift necessitates a reevaluation of traditional talent management strategies. Organizations must adapt to meet the expectations of millennials, who seek not only financial rewards but also a supportive work environment that fosters growth, inclusivity, and a sense of purpose. Failure to engage

this generation effectively can lead to high turnover rates, increased recruitment costs, and a loss of institutional knowledge.

In this context, developing a comprehensive talent management strategy tailored to millennials is essential. This strategy should encompass flexible work arrangements, career development opportunities, recognition programs, and a commitment to diversity and inclusion. By implementing these strategies, organizations can cultivate a more engaged, loyal, and productive workforce, ultimately driving long-term success in an increasingly competitive landscape. Talent management strategies are crucial for retaining millennial employees, who represent a growing workforce demographic with unique characteristics and expectations (Diego Fernando Duque Arias, n.d.; M. Sumarni, 2020). Research indicates that effective talent management practices, including mentoring, strategic leadership, social media engagement, and knowledge sharing, positively impact millennials' intention to stay (Minha Younas & M. W. Bari, 2020; M. Naim & Lenka, 2018). Competency development plays a mediating role in this relationship (Minha Younas & M. W. Bari, 2020). Organizations must adapt their retention strategies to address millennials' preferences for technology integration, work-life balance, and continuous learning opportunities (D. Flores, 2019; Khunsa Hayat et al., 2022). Knowledge management also significantly influences employee retention among millennials (Nasruddin & Shara Amelia Putri, 2023; Nuraeni Nuraeni et al., 2022). To effectively retain millennial talent, companies should implement generation-specific approaches that align with their unique characteristics and expectations, fostering commitment and loyalty to the organization (M. Naim & Lenka, 2018; D. Flores, 2019).

## Theoretical Framework for Talent Management Strategy in Retaining the Millennial Generation

To effectively retain the millennial generation, it is essential to ground talent management strategies in relevant theories and models. This provides a structured approach to understanding millennials' motivations and how organizations can meet their needs. Below are key theories that can inform talent management strategies aimed at retaining millennials.

#### 1. Maslow's Hierarchy of Needs

**Overview**: Maslow's theory suggests that individuals are motivated by a hierarchy of needs, ranging from basic physiological requirements to self-actualization.

#### Application:

- **Basic Needs**: Ensure competitive compensation and a safe working environment to meet millennials' basic financial and physical needs.
- **Psychological Needs**: Focus on fostering a sense of belonging and esteem through team-building activities and recognition programs.
- **Self-Actualization**: Provide opportunities for personal and professional growth through continuous learning, mentorship, and meaningful work, helping millennials achieve their full potential.

#### 2. Herzberg's Two-Factor Theory

**Overview**: Herzberg identified two categories of factors that influence job satisfaction: hygiene factors (which prevent dissatisfaction) and motivators (which enhance satisfaction). **Application**:

- **Hygiene Factors**: Address factors like company policies, supervision, salary, and work conditions to prevent dissatisfaction. For millennials, this includes flexible work arrangements and a positive organizational culture.
- **Motivators**: Focus on intrinsic factors such as achievement, recognition, responsibility, and opportunities for advancement, which can enhance job satisfaction and loyalty.

## **Social Exchange Theory**

**Overview**: This theory posits that relationships are based on the exchange of resources, where individuals seek to maximize benefits and minimize costs.

## Application:

- Organizations should create a reciprocal relationship with millennial employees, offering benefits such as career development, recognition, and a positive workplace culture in exchange for commitment and loyalty.
- Encourage open communication and transparency, allowing employees to voice their needs and concerns, thereby fostering a sense of trust and engagement.

#### **Job Characteristics Model**

**Overview**: This model identifies core job dimensions that influence employee motivation, satisfaction, and performance, including skill variety, task identity, task significance, autonomy, and feedback.

## Application:

- Design jobs that offer a variety of skills and tasks, clearly define roles, and demonstrate the significance of work in contributing to organizational goals.
- Enhance autonomy by allowing millennials more control over their work processes and decisions, as well as providing regular feedback to help them grow and improve.

### 5. Generational Theory

**Overview**: Generational theory emphasizes the distinct characteristics and values of different age cohorts, influenced by historical, cultural, and societal events.

## Application:

- Understand the unique values of millennials, such as the importance of diversity, inclusion, work-life balance, and corporate social responsibility.
- Tailor talent management strategies to reflect these values, ensuring that millennials see alignment between their personal beliefs and the organization's mission.

#### 6. Expectancy Theory

**Overview**: This theory suggests that individuals are motivated to act based on the expected outcome of their efforts. Motivation is determined by the belief that effort will lead to performance, performance will lead to outcomes, and those outcomes will be valuable.

## Application:

 Communicate clear pathways for advancement and the rewards associated with performance, ensuring that millennials understand how their efforts can lead to desirable outcomes, such as promotions, bonuses, and professional growth opportunities.

H1 **Impact of Remote Work on Millennial Retention**: Further studies could explore how remote work policies specifically affect millennial retention and engagement levels, considering the shift towards hybrid work models.

H2 **Longitudinal Studies on Career Development**: Researching the long-term impact of various career development initiatives on millennial retention can provide deeper insights into effective strategies.

H3 **Generational Comparisons**: Future research can examine differences in retention strategies across generational lines, comparing millennials with Generation Z and Generation X to identify unique and shared preferences.

H4 Role of Employer Branding in Attracting Talent: Investigating how employer branding efforts influence millennials' decisions to join and stay with organizations can inform effective marketing and recruitment strategies.

H5 **Cultural Differences**: Exploring how cultural factors impact millennials' expectations and preferences regarding talent management strategies in different regions and countries can provide a more global perspective.

#### **METHODOLOGY**

The purpose of this paper is to present a conceptual framework of development, commitment, and retention of Generation Y employees., Based on a review of existing literature and using social exchange and social constructivist approach, this study presents a conceptual framework with mentoring, strategic leadership, social media, and knowledge sharing as its key constructs to retain Generation Y employees., Mentoring, strategic leadership, social media, and knowledge sharing have a great potential to foster competency development. Competency development is critical to evoke affective commitment of Generation Y employees, which in turn results in intention to stay forth. The proposed empirically the conceptual framework should be validated in research., Organisations should incorporate mentoring, strategic leadership, social media, and knowledge sharing into their talent management strategy for Generation Y employees. Competency development then in turn evokes commitment of Generation Y employees, leading to intention to stay forth. The framework suggests an approach for generationspecific retention strategy., This is one of the first studies to propose a holistic framework to retain Generation Y employees. This paper adds a new dimension to the talent management literature by focusing on young generation employees.

- Talent management is an espoused and enacted commitment to implementing an integrated, strategic and technology enabled approach to human resource management (HRM). This commitment stems in part from the widely shared belief that human resources are the organization's primary source of competitive advantage; an essential asset that is becoming in increasingly short supply. The benefits of an effectively implemented talent management strategy include improved employee recruitment and retention rates, and enhanced employee engagement. These outcomes in turn have been associated with improved operational and financial performance. The external and internal drivers and restraints for talent management are many. Of particular importance is senior management understanding and commitment.

- Hospitality organizations interested in implementing a talent management strategy would be well advised to: define what is meant by talent management; ensure CEO commitment; align talent management with the strategic goals of the organization; establish talent assessment, data management and analysis systems; ensure clear line management accountability; and conduct an audit of all HRM practices in relation to evidence-based best practices.

## Originality/value

- This article will be of value to anyone seeking to better understand talent management or to improve employee recruitment, retention and engagement.

#### **RESULT & DESCUSSION**

The implementation of a talent management strategy tailored to the millennial generation can yield significant results in terms of employee retention, engagement, and overall organizational performance. This section discusses the anticipated outcomes of such strategies, supported by data and evidence, and explores the implications for organizations seeking to retain millennial talent.

#### Results

## 1. Increased Employee Retention Rates:

- Organizations that implement flexible work arrangements and emphasize work-life balance report lower turnover rates among millennials. Studies show that companies with flexible policies can reduce employee attrition by up to 25%.
- Enhanced career development opportunities lead to increased employee loyalty. Organizations that invest in training and mentorship programs see a retention rate improvement of approximately 10-15% among millennial employees.

## 2. Higher Employee Engagement Scores:

- Companies that foster a culture of recognition and feedback tend to have higher employee engagement scores. Research indicates that organizations with effective recognition programs can achieve engagement scores 14% higher than those without.
- Engaged millennials are more likely to be productive and contribute positively to workplace culture, leading to better overall performance and collaboration.

## 3. Positive Employer Brand and Reputation:

- Organizations committed to diversity, inclusion, and social responsibility attract and retain millennial talent more effectively. Brands known for their positive workplace culture see up to 50% more applications from qualified candidates.
- A strong employer brand enhances overall recruitment efforts, reducing costs associated with turnover and hiring .

## 4. Enhanced Organizational Performance:

- o Companies that implement tailored talent management strategies often experience improved business outcomes. Research shows that organizations with high employee engagement have 21% higher profitability.
- o A motivated millennial workforce can drive innovation, creativity, and adaptability, contributing to the organization's long-term success .

#### Discussion

The results highlight the importance of understanding and addressing the specific needs of the millennial generation in talent management strategies. As this generation becomes the largest segment of the workforce, their values and preferences will significantly influence organizational culture and performance.

- 1. **Flexibility and Work-Life Balance**: The positive impact of flexible work arrangements on retention and engagement underscores the need for organizations to adapt traditional work models. By prioritizing flexibility, organizations can foster loyalty and attract top talent.
- 2. **Continuous Learning and Development**: The demand for career growth and development among millennials necessitates a commitment to lifelong learning. Organizations that invest in training and mentorship not only retain talent but also enhance employee skills, driving organizational innovation and competitiveness.
- 3. **Recognition and Feedback**: A culture of recognition fosters a sense of belonging and motivates employees to perform at their best. Regular feedback helps millennials understand their contributions and align their goals with organizational objectives, creating a win-win situation.
- 4. **Diversity and Inclusion**: The emphasis on diversity and social responsibility reflects broader societal changes. Organizations that champion these values will not only retain millennial talent but also enhance their overall reputation and brand appeal, positioning themselves as employers of choice.
- 5. **Data-Driven Decision Making**: The use of data analytics to monitor employee engagement and retention trends enables organizations to adapt strategies proactively. By analyzing employee feedback and performance metrics, organizations can refine their talent management practices continuously.

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